

**ABET Consulting Services**  
**Dr. Raymond Greenlaw**

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**SUMMARY**

The goal of Dr. Greenlaw's [ABET](#) consulting business is to advise and help institutions comply with ABET's Accreditation *Criteria*. From developing a program's curriculum to helping in understand the *Criteria* to assisting with the preparation of the *Self-Study* to aiding in preparation for the *Site Visit* to guiding a response to the *Draft Statement* and more, Dr. Greenlaw can help you achieve your goals regarding ABET accreditation. He's worked with programs from all four of ABET's commissions. His easy-going manner and vast experience will contribute to your successful first-time accreditation or re-accreditation efforts. Dr. Greenlaw has served as a faculty member, Department Chair, and Dean, so he understands the different perspectives each person brings to the accreditation process. His [CV](#) highlights some of his experience. He's made the accreditation process more valuable, rewarding, and successful for many institutions around the world.

**ABET/CSAB EXPERIENCE**

With 35+ years of experience with ABET's CAC and CSAB's activities, Dr. Greenlaw has served on the/as

- ABET Executive Committee
- ABET Foundation as a consultant
- An ABET consultant for programs in each of ABET's commissions
- Training Committee
  1. The leader of New Team Chair Training
  2. The leader of Institutional Representative Training
- Team Chair Training Task Group
- Core and Pilot Team Committee Member for Certificate Recognition
- Accreditation Council Training Committee
- ABET Commission
- Seoul Accord Committee
- Team Chair for a wide variety of visits, including joint and simultaneous ones
- Program Evaluator for Computer Science visits
- Program Evaluator for Information Technology visits, including first Pilots
- Program Evaluator for Information Systems visits
- Program Evaluator for Cybersecurity visits, including first Pilots
- Program Evaluator for online programs, including first Pilots
- Program Evaluator for international visits
- Program Evaluator for Certificate Recognition, including first Pilots
- A Member of Numerous CSAB Committees

- CSAB Steering Committee for *Criteria* Development
- A leader in an effort to develop ABET Program Criteria for *cybersecurity* (computer security, cyber operations, information assurance, information security, and programs with similar names in their titles)
- A Founding member of the *Cyber Education Project (CEP)*
- A Member of the Cyber Education Project Steering Committee
- Co-chair of the Cyber Education Project Accreditation Criteria Committee

### **ADDITIONAL ABET EXPERIENCE**

Dr. Greenlaw has

- Consulted with institutions in North America, Europe, and Asia, including the Middle East, about accreditation issues. He's worked with *Criteria* from all commissions and with online programs.
- Led joint site visits.
- Worked for CSAB on the Assignment and Quality Assurance Committee.
- Served on the Upper State University Self-Study Committee.
- Helped to write a dozen ABET Self-Studies.
- Worked as one of the first six program evaluators for Information Technology and provided input to the development of the *ABET Criteria* for Information Technology.
- Presented at the *Best Assessment Conference* numerous times, including as an invited speaker.
- Discussed accreditation issues with many well-known experts in the field.
- Served as an ABET Commissioner for five years.
- Been invited to speak at many universities throughout the world about the ABET-accreditation process.
- Chaired many ABET-site visits.
- Gone on numerous international program visits.
- Been involved with international accreditation via work on ABET's committee for the development of the *Seoul Accord*—a computing-related agreement involving accrediting agencies from six countries.
- Participated in a Southern Accreditation for Colleges and Schools (SACS) re-accreditation while serving as a Department Head, and for Middle States Associations of Colleges and Schools while serving as a faculty member.

### **PROGRAM DEVELOPMENT**

Dr. Greenlaw has vast experience in developing courses, curriculum, and new programs. He can assist you in creating new programs in computing, science, technology, and engineering in many different areas, including cybersecurity. He helped develop/developed

- A Bachelor of Science in Cyber Operations at the United States Naval Academy.
- The PhD program in Computer Science at the University of New Hampshire.
- The University System of Georgia's first fully online program: the WEBBSIT in Information Technology.
- A Bachelor of Information Technology at Armstrong Atlantic State University (AASU).
- Various certificates in Information Technology at AASU.
- A Masters of Computer Science at AASU.
- A proposal for a Bachelor of Science in Gaming.
- A proposal for a Bachelor of Science in Cyber Security.

- Curriculum materials for Bachelor of Science degrees in Computer Science, Information Technology, and Cyber Security.

He's consulted for institutions throughout the world on how to improve existing programs and on the development of new programs.

### **FEES**

To secure Dr. Greenlaw's service, a non-refundable \$5,000 retainer is required. This retainer is to be paid before his services are engaged. His fee is \$150/hour, so the retainer amounts to 33.3 hours of work. After he has worked 33.3 hours, additional hours will be billed as work is completed. Payment for services rendered is required within 30 days of billing. A late payment fee of 1.5% is added to any overdue payment, and a charge of \$75 for preparing late invoices is charged. An additional 1.5% is added for each 30 days that a payment is late, as is the \$75 invoice-preparation fee. If you can't meet these requirements, Dr. Greenlaw won't be able to assist your program. Due to the setup time required for projects and the large number of time-consuming projects with which Dr. Greenlaw is engaged, he can no longer assist programs with minor issues.

*Until further notice, Dr. Greenlaw has suspended his travel. All consulting is performed online.*

### **TRAVEL POLICY**

<b>TRAVEL EXPENSE</b>	<b>CHARGE</b>
Airfare Domestic (economy)	Actual
Airfare International (business)	Actual
Hotel	Actual
Meals	US per diem rate
Visas	Actual, plus \$100 processing
Rental car, taxis, and other	Flat fee of \$100 per day
Travel Time	\$100 per hour, capped at \$1,000 per day